



TIGERS.
SUCCESS SERIES

BUILDING WORK TEAM CULTURES
DESIGNED TO ACHIEVE SUCCESS



Course Handouts

Avoid the 3 Big Mistakes Small Business Owners Make That Generate Team Conflict and Lost Profits

**Get These Two
Bonus Links
Now!**

[How Do You Manage Conflict? Self-scoring Assessment](#)

[Do You Micro Manage? Self-scoring Assessment](#)



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TIGERS Success Series

Contact: www.corevalues.com

[Schedule a 30 minute business call](#)

Our Mission: To help leaders build teams of committed,
cooperative and loyal employees who
produce outstanding business results and
who take pride and have fun doing it.

Welcome!

Our focus is to give you practical tips to use with your teams to minimize team conflict now and to avoid problems going forward.

Today's Training Agenda:

1. How to avoid the confusion between competition and cooperation on teams.
2. Identify the 3 stages of conflict so that you resolve any conflict once and for all.
3. How to evaluate key hot spots so you can reward collaboration consistently.
4. How to dig deeper with other valuable resources
5. Q & A

We are giving away two valuable prizes today to lucky participants.

Memory Jogger ...

During the course of this teleseminar, I will be providing information that will help you complete this learning review. Please complete it to the best of your ability so that you anchor your learning and leave today's teleseminar with actionable plans.

Questions for Review

1. Briefly describe what Systemic Team Conflict is below:
2. Fill in the blank: Systemic Team Conflict causes _____ VS. _____ factions.
3. Fill in the blank: _____ is only possible through cooperation.
4. Why is it important for business owners to understand the difference between competitive and cooperative behavior in teams?
5. Some employee turnover is expected. High turnover, however, is detrimental. Why is this?
6. Is this statement true or false? Collaborative or cooperative organizations have a wishy-washy leader who makes decisions by committee.
True _____ False _____
7. Fill in the blank: Collaborative and cooperative businesses tend to be very _____ centered.

8. The three stages of conflict are:

1. _____
2. _____
3. _____

9. Which stage of conflict is the nastiest?

10. Fill in the blank: The best way to resolve all conflict is to determine the _____ cause.

11. Four things you can do when you stop to sharpen the saw are: Fill in the blanks

1. _____ your leadership.
2. Recognize great _____.
3. Take action toward your own _____ - _____.
4. _____ people to jobs.

Thank you for your time and attention during this teleseminar. I hope this action guide helped you focus. List 3 action steps you can take within the next 30 days to quell or discourage conflict in your company?

- 1.
- 2.
- 3.

Join the ranks of leaders who are constantly equipping themselves with good team building activities and information to deploy with their teams by joining our complimentary TIGERS Den Membership program at www.members.corevalues.com

Thanks for joining us!

Go forth and create a prosperous business and a dynamic team!